# Your Morningstar Account Team

Our priority is to mobilize the Morningstar account team that works across this breadth of solutions to help you achieve your strategic pillars with efficiency.

## **Business Development**

## **Bryan Yelvington**

SVP, Global Business Development

Brian.Yelvington@morningstar.com

+1 312-696-6580

Responsible for overall partnership and strategic engagement between our firms.

## Joseph Welsch

VP, Business Development, Morningstar Direct

Joseph.Welsch@morningstar.com

+1 312-348-3168

Business development for Morningstar Direct and Reporting solutions.

#### **Maeve Doonan**

SVP, Business Development—Morningstar Advisor Software

Maeve.Doonan@morningstar.com

+1 312 696-6632

Business development for Enterprise Advisor Software.

## **Advisor Client Experience**

#### **Devin Johnson**

Client Account Executive, Advisor Client Experience

Devin.Johnson@morningstar.com

Contact via Calendly

Responsible for scheduling trainings for current users, renewal questions, solution overviews

#### **Charlie Fleming**

Business Development Executive, Advisor Client Experience

Charlie.Fleming@morningstar.com

Contact via Calendly

Responsible for Charles Schwab West new user demonstrations, and solution overviews.

#### Ian Welsh

Business Development Executive, Advisor Client Experience

lan.Welsh@morningstar.com

Contact via Calendly

Responsible for Charles Schwab East new user demonstrations, and solution overviews.

### **Customer Success**

#### Lisa Caler

VP, Account Management

Lisa.Caler@morningstar.com

+1 312-384-3877

Responsible for enterprise-wide service experience, including account management and coordination across product-specific CSMs.

#### **Dom Purciarello**

Senior Customer Success Manager, Data & Research Products

Dominic.Purciarello@morningstar.com

+1 312 244 7244

Responsible for account management, product training, and escalation contact for data & research.

#### **Alex Haab**

Customer Success Manager, Data & Research Products

Alex.Haab@morningstar.com

Responsible for account management, product training, and escalation contact for data & research.

#### Ben Ho

Customer Success Manager, Morningstar Direct

Benjamin.Ho@morningstar.com

+1 312 696-6031

Responsible for day-to-day account management, product education and training, optimizing the client experience and escalation contact for Morningstar Direct.

## **Jay Wong**

Customer Success Manager, Enterprise Software

(Advisor Workstation and Annuity Intelligence)

<u>Jay.Wong@morningstar.com</u>

+1 312-244-7214

Responsible for day-to-day account management, product education and training, optimizing the client experience.



PREPARED FOR CHARLES SCHWAB

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## **General Product Support (United States)**

## **Licensed Data Support**

+1 866 608 9567

licensedproducts@morningstar.com

Available 8:00 am - 6:00 pm CST Monday-Friday

## **Enterprise Advisor Software Support**

+1 877 409 0473

advisorsupport@morningstar.com

Available 8:00 am - 6:00 pm CST Monday-Friday

## **Direct Support**

+1 866 229 0216

MorningstarDirect@morningstar.com

Available 8:00 am - 6:00 pm CST Monday-Friday

